

A collage of industrial equipment, including a robotic arm and various machinery, set against a blue background with glowing lines and squares.

先進設備科技 整合領航者

**fiti 京鼎精密科技**

**Foxsemicon**

**Investor Presentation**

**Stanley Lu, CFO**

**2018/10/22**

- We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding our financial conditions and business strategies. We have based these forward-looking statements on our current expectations and projection are reasonable, such forward-looking statements are inherently subject to risk, uncertainties, and assumptions about us.
- We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risk, uncertainties and assumptions, the forward-looking events in the conference might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.

**01**



**Company Profile**

**02**



**Product Distribution**

**03**



**Future Prospect**

**04**



**Operation Performance**

01



Company Profile

02



Product Distribution

03



Future Prospect

04



Operation Performance



**Foxsemicon**



**Established: 2001/04/26**

**Listed on Taiwan Stock Exchange: 2015/7**

**Capital: NT\$ 827 million**

**Chairman: Yin-Kuang, Liu**

**President: Kevin Chiu**

**Business :**

- Semiconductor equipment (Contract Manufacturing)
- Automation equipment (Total Solution Provider)

**【Headquarter】**

Hsinchu Science Park, TW  
Fiti – Chunan



**【Manufacturing Sites】**

Shanghai , CN  
Fiti – Songjiang



**【Manufacturing Sites】**

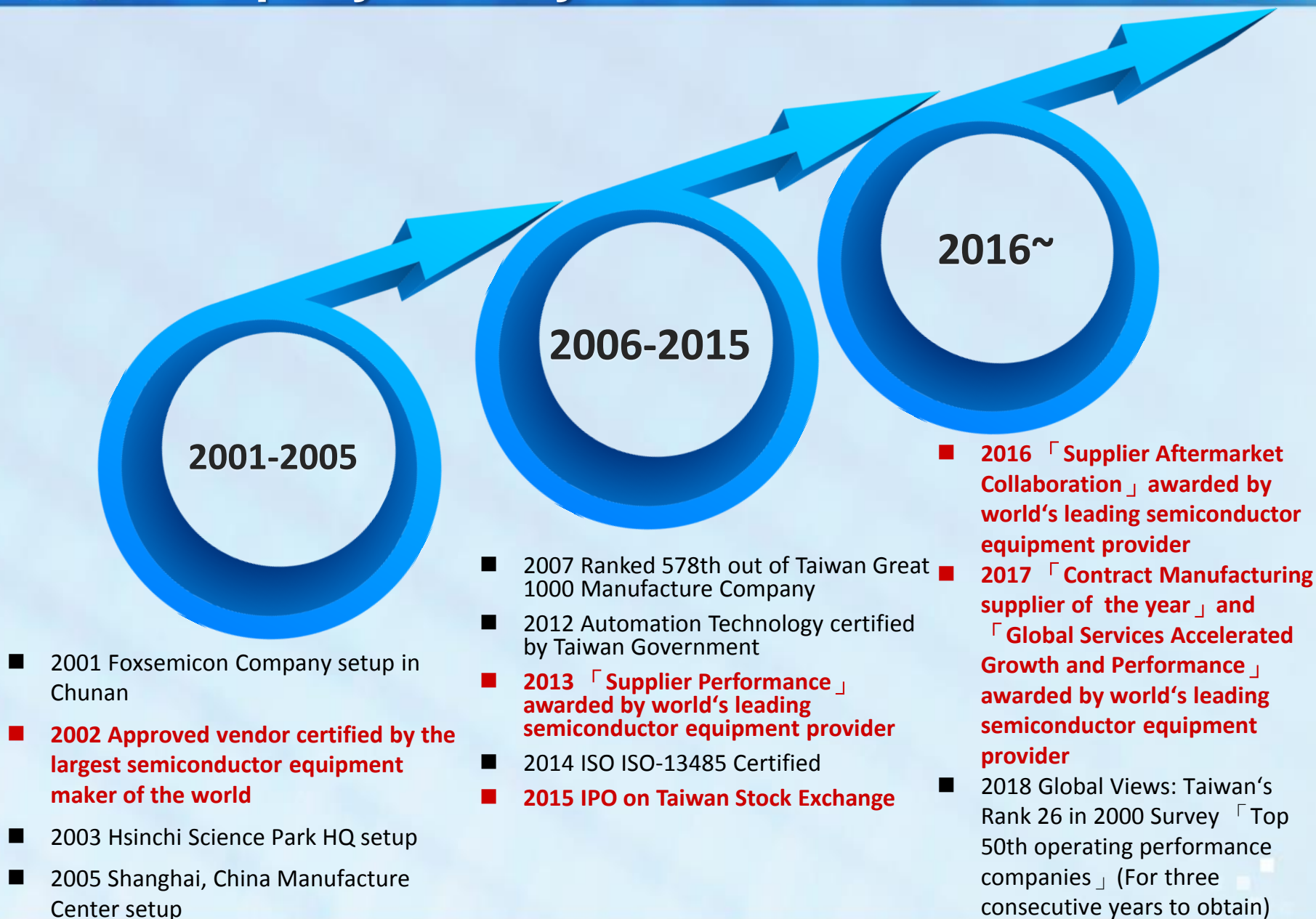
Jiangsu, CN  
Fiti – Kunshan



**【Sales Office】**

CA & TX, US  
Fiti – San Jose & Austin





Title	Name	Experience	Years
Chairman	Ying-Kuang, Liu	Senior Vice President, Hon Hai Precision IND. CO., LTD	>30
President	Kevin Chiu	Manager of Prosys Technology Integration, Inc. Manager of Sales department of ASYST/PST	>20
CSO	Jackson Huang	Chairman, Prosys Technology Integration, Inc. Vice President, Sales department of ASYST/PST	>25
Executive Assistant to Chairman	Frank Chen	CFO, Promise Technology, Inc. Vice President, Foxsemicon Integrated Technology Inc. Controller, Applied Materials Taiwan	>30
Senior Vice President of R&D Dept.	Cheng-Tsu Fu	Director, SIMPLO TECHNOLOGY CO., LTD. Associate Professor, National United University	>25
Associate vice president of R&D Dept.	Kai Huang	Sr. Engineer of Prosys Technology Integration, Inc. Deputy Engineer, ITRI	>20
Vice President of Product Engineering Dept.	Scott Wang	Manager, GONGIN PRECISION INDUSTRIAL CO., LTD	>20
CFO	Stanley Lu	Senior Deputy Manager, FIH Mobile Limited Deputy Manager, Foxconn Technology Co., LTD.	>20
Sr. Manager of Account Dept.	Deborah Chung	Foxsemicon Integrated Technology Inc.	>15

01



Company Profile

02



Product Distribution

03



Future Prospect

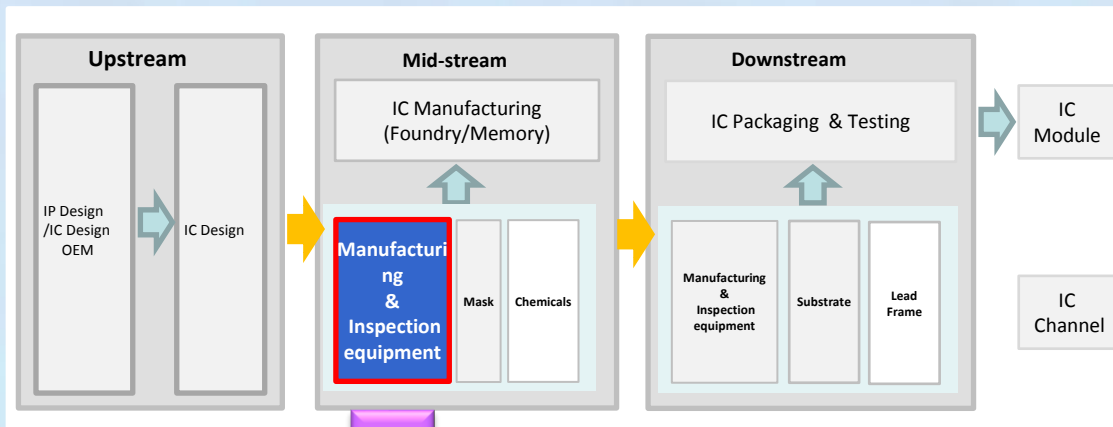
04



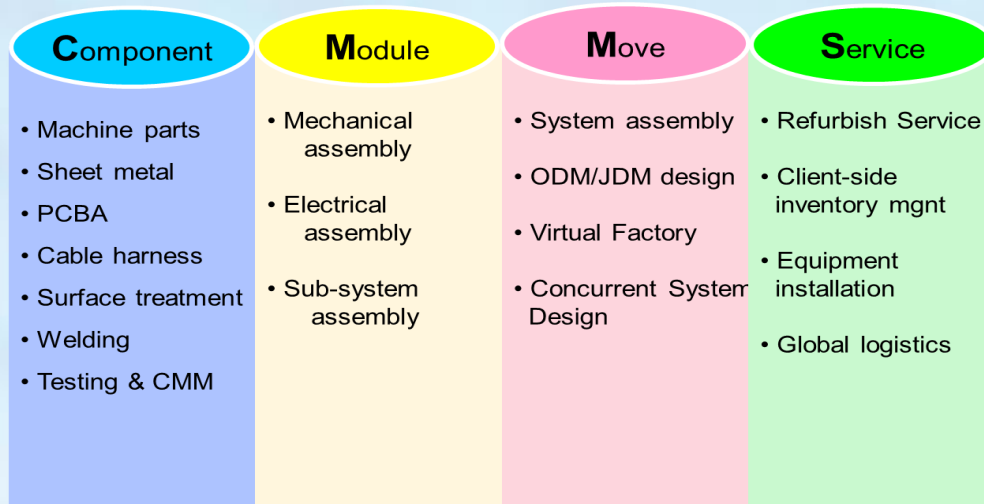
Operation Performance



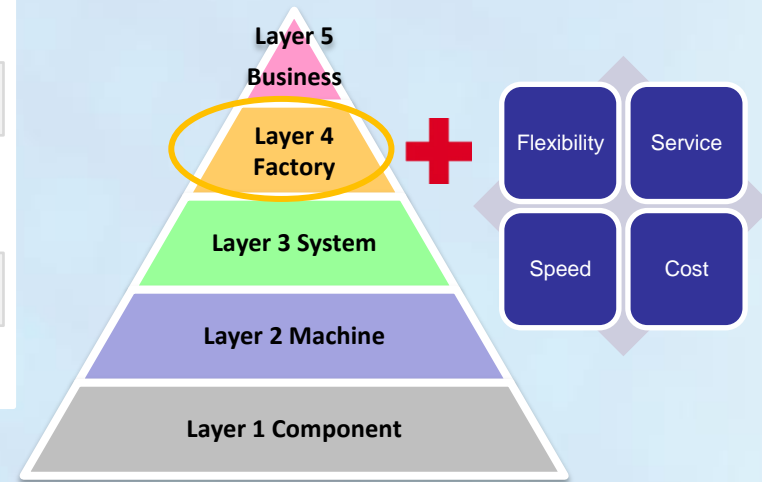
## Semiconductor front-end process equipment



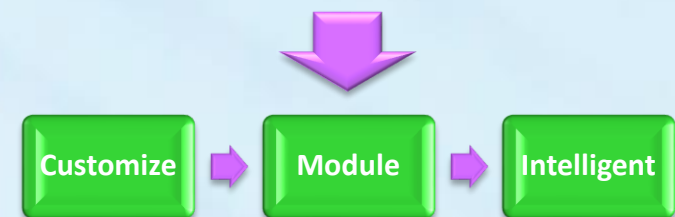
### Contract Manufacture Business Model



## Automation equipment



**One-stop shop for integrated service solution**



Toward a company of professional technology service, FITI developed advanced equipment integrated with mechanical, electrical, software and optical engineering capabilities

## Semiconductor Equipment

- Thin Film Equipment(CVD,PVD)
- Etching Equipment
- CMP Equipment
- Metrology Equipment
- Spare Parts and Repair service
- Fab Automation/Micro Contamination Control

## FPD/TP Equipment

- Panel Key Components
- Laser Cutter
- Laser Repair
- AOI
- Light-on Tester/Probe Station
- Loader/Unloader
- Cassette

## Optoelectronic Equipment

- Precise Wafer Saw
- PECVD
- Automated Material Handling
- PV Module Production Line
- LED Bulb Production Line

## Industrial Automation

- Robot Application
- Cell Phone Production Line
- Factory Planning and Building

## Medical Equipment

- Mobile Nursing Cart
- Health Managing KIOSK
- Medical Equipment Key Components

## Environment Control

- Integrated Eco Monitor Platform
- Waste Water Plant Automation
- DAQ and Monitor System

01



Company Profile



02



Product Distribution



03



Future Prospect



04



Operation Performance



**Equipment and  
component( Contract  
Manufacturing)  
(2001~)**

From component manufacturing, sub-system module integration, system integration machine, providing one-stop vertical integration services

**Spare parts and  
repair services  
(2015~)**

Provide professional technical services such as consumables, spare parts, and module maintenance .

**Equipment  
engineering service  
(2018~)**

Technical services such as semiconductor equipment installation, maintenance, refurbishment, logistics, etc.



01



Company Profile

02



Product Distribution

03



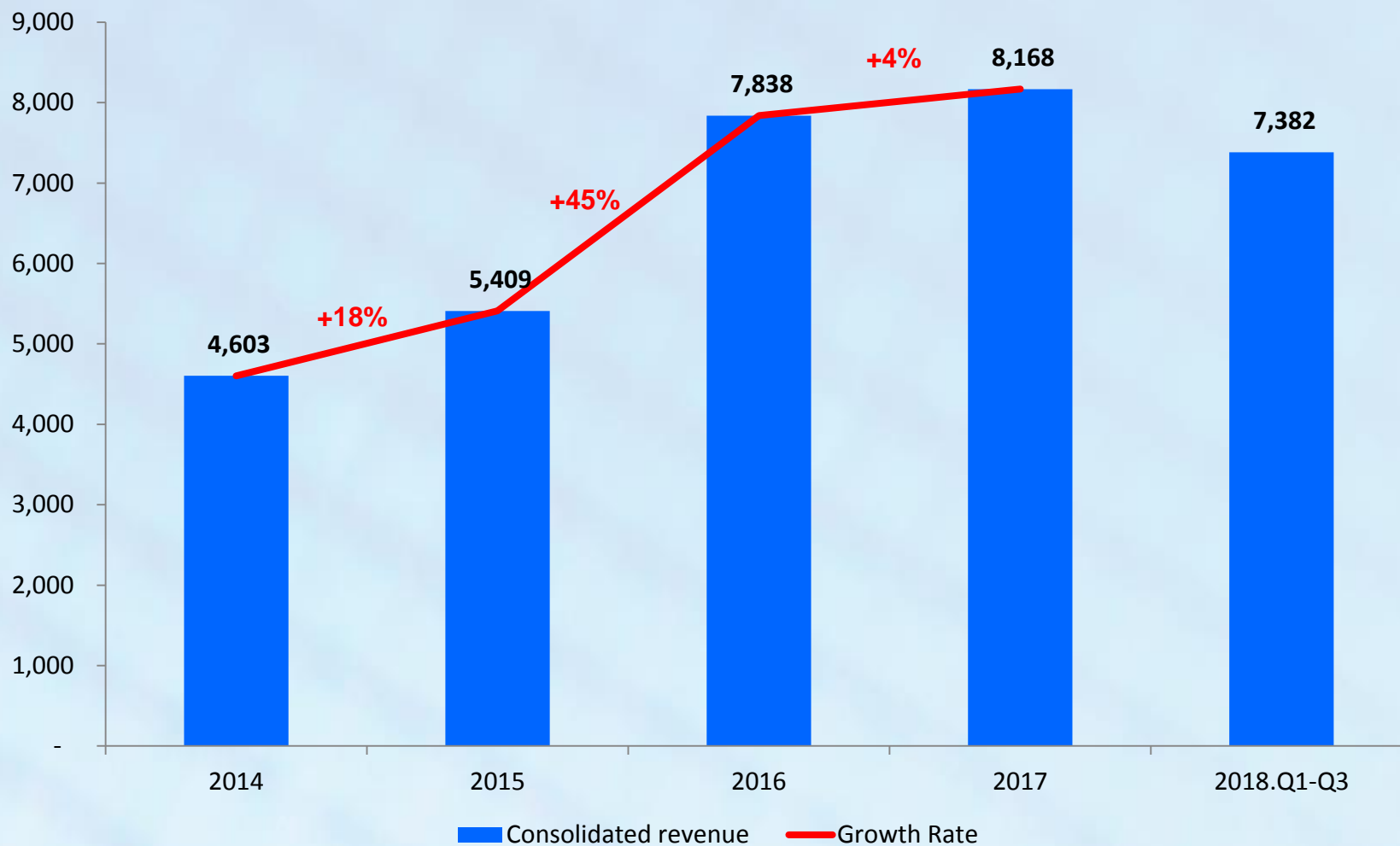
Future Prospect

04



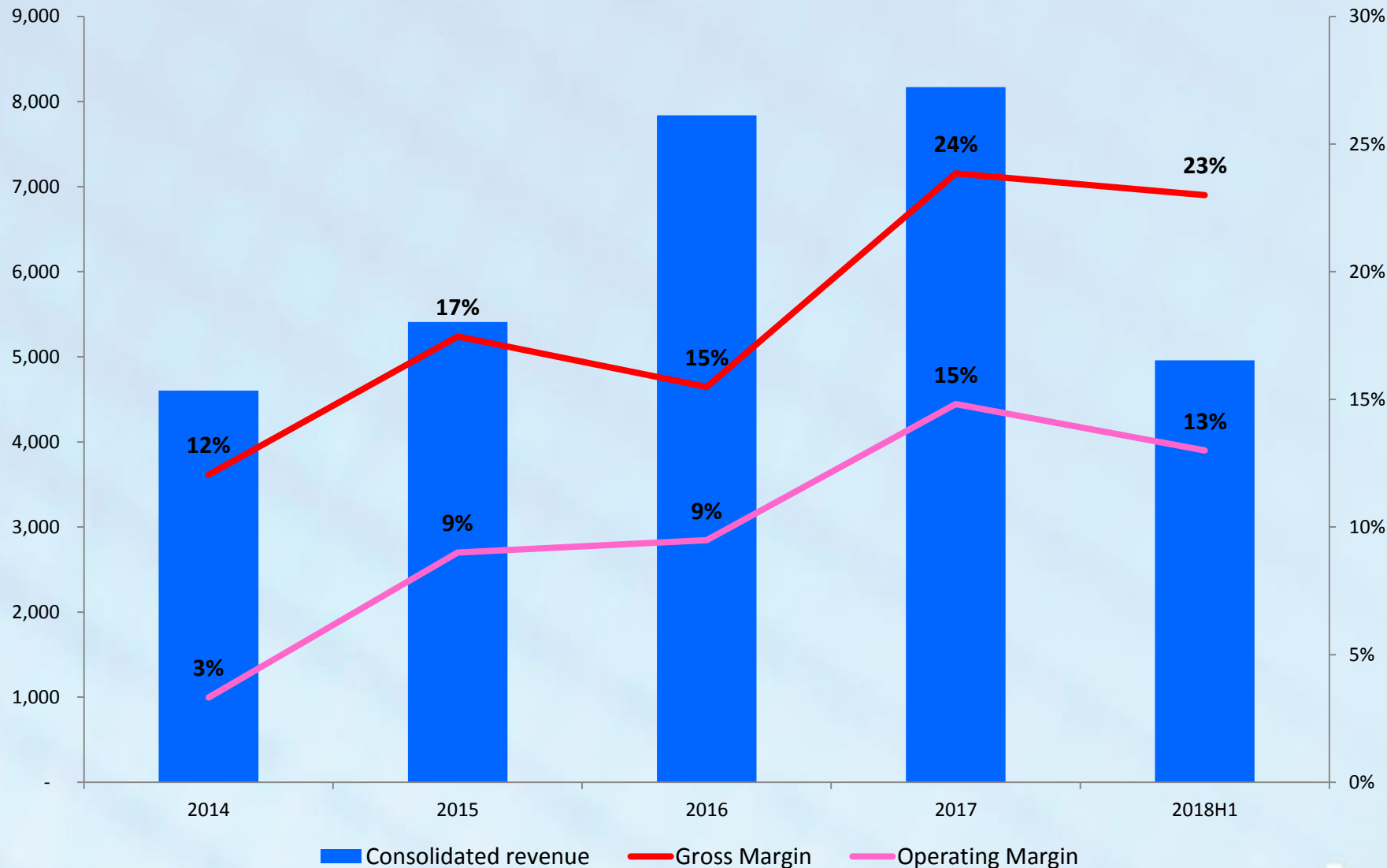
Operation Performance

Unit:NT\$Million



Note : 2018Q3 revenues are internal data and have not be audited by CPA

(Unit: NT\$m)



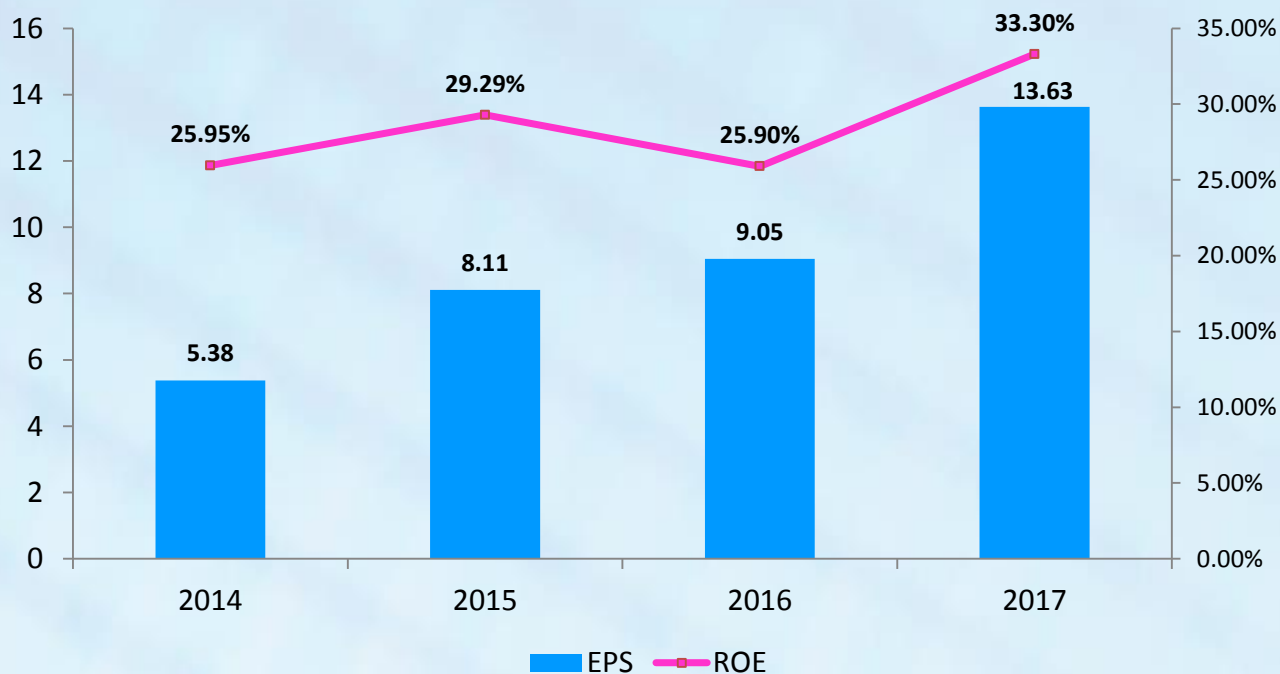
Unit : NT\$ K	2018H1	2017H1	YoY
Operating revenue	4,959,010	3,896,662	27 %
<b>Gross Profit margin</b>	<b>23%</b>	<b>24%</b>	<b>-1 pts</b>
Operating expense	(480,892)	(295,662)	63%
Net operating profit	641,055	641,012	-
<b>Net operating profit %</b>	<b>13%</b>	<b>17%</b>	<b>-4 pts</b>
Non-operating revenue & expense	136,562	31,640	332%
Net profit before tax	777,617	672,652	16%
<b>Net profit before tax %</b>	<b>16%</b>	<b>18%</b>	<b>-2 pts</b>
Less: Income tax expense	(170,806)	(154,447)	11%
Net profit for the period	606,811	518,205	17%
<b>Net profit for the period %</b>	<b>12%</b>	<b>14%</b>	<b>-2 pts</b>
<b>EPS (NTD)<sup>Note</sup></b>	<b>7.34</b>	<b>6.27</b>	<b>17%</b>
Weighted-average outstanding shares(k)	82,688	82,688	

Note : The EPS has been adjusted in according with the stock dividend distributed in prior year



Unit: NT\$

Year	2014	2015	2016	2017
EPS(Before stock dividends)	5.38	8.11	9.05	13.63
Cash DPS(NT\$)	1	4	4	6
Stock DPS(NT\$)	-	-	0.5	0.5
Total	1	4	4.5	6.5
Payout ratio(%)	19%	49%	50%	48%



**Thanks for your attention.**

**京鼎精密科技股份有限公司**  
**Foxsemicon Integrated Technology, Inc.**